



MINUTES OF THE AFTER AGFEST EXHIBITORS MEETING, HELD AT RAY JOHNSTONE CENTRE, PROSPECT PARK SPORTS GROUND, 2 HARLEY PARADE PROSPECT ON FRIDAY MAY 31, 2019.

PRESENT:

Exhibitors:

Cheryl Attenborough, Salamanca Wool Shop
Kim Jensen, Salamanca Wool Shop
Darryl Hill, Lions Club Windmill Hill
Greg Flynn, Lions Club Windmill Hill
Mike Evans, Quercus Park United Kennel Club
Kylee Mather, iHealth Saunas
Wesley Polden, Woolworths,
Amanda Murphy, New Age Caravans
Stuart Fenton, New Age Caravans
Lindelle Banks, Richardsons Harley Davidson
Simon Hryczyszyn, Richardsons Harley Davidson
Tony Crothers, Life Without Barriers
Darren Cooper, St John Ambulance
Dave Morrison, DLM Machinery
Bram Holland, APIA Insurance
Kevin Morgan, Quercus Park United Kennel Club
Sarah Campbell, DPIPW
Rodney King, King Trailer Industries/ARB 4x4 Accessories
Greg Gard, King Trailer Industries/ARB 4x4 Accessories
Louise Lieschke, TasWater
Leo Miller, Shred Burgers
Leigh Iles, Rotary Club of Youngtown
Chris Westlake, Rotary Club of Youngtown
Michael Stringer, Tankword, and Pool and Spa World
Ian Ross, MAST
Christopher Walkden, Aust Electric Vehicle Association
Dina & Rhett Panizza, Frontier Tasmania
Natalie Layton, Total Ag Tas
John Hoare, Yennel Longhorns
Danny Penney, TasFire
Julie-Anne Jenkins, Quercus Park United Kennel Club
Andrew Layton, Agri-Machinery
Carole Taylor, Origami Popcards
Sophie Kelly, Rural Alive and Well
Tracey Lee, Rotary Club of Westbury
Charles Hookway, Lighthouse Dumplings





Agfest Committee:

Owen Woolley, Chairman, Agfest
Ethan Williams, Vice Chairman, Agfest
Jake Williams, Operations Manager, Agfest
Rhys Mills, Exhibitors Manager, Agfest
Dylan Bellchambers, Media & Promotions Manager, Agfest
Amanda Bayles, Craft Manager, Agfest
Karen Robinson, CEO
Selena Flanagan, Events and Sponsorship Manager
Linda Perkins, Finance Administrator (minutes)

The Chairman, Owen Woolley opened the meeting at 3.05pm and welcomed everyone in attendance.

APOLOGIES AND WRITTEN FEEDBACK FROM EXHIBITORS:

Strainrite Fencing, Debbie Payne
Step Forward Orthotics, Renae Kochevatkin
SEBA Sheetmetal, Adam Holmes
Bryan Pearce Skintanning, Bryan Pearce
Azza, Ellen Tiller
Tailgate Campers, Irene Ham
Field Capacity Australia, Len Dixon
Fence-Line Solutions, Siobhan Whitty
Flame n plasma, Matthew Dick
J W Minerals, Stella & John Woolffe
BC Adventurous Activities, Andrew Thompson
Callipari Wines & Ned Kelly, Michael Callipari
Bonsai Ichi-ban-ii, Noel Kemp
Tasmanian Forests and Forest Product Network, Therese Taylor
TasPlan, Jennifer Adams
Fat Cat Pottery, Joe Cross
Kingsman Collection, Lurette Kingsman
Professional Plumbing, Paul Bottomley
Wicked Workwear, Peter Millington
BN Solutions, Gary Weston
Fruit of Strathmore, Julie Parke





- Hot Bags Heat bags, Angela McCormick
- Ugg Australia - Trudy Baker
- Aussie Kids at work - Diane Schumann
- Scorpion Pest Management- Tracey Eyles
- Simon Martin Whips & Leathercraft, Simon Martin
- Lets Eat Cake Handmade Confectionery, Linda Scott
- Crowley Fine Foods, Lexie Grady
- Moreton Hill Investments, Ruth Paterson
- Hata Project - Phil Pittman
- Greening Australia - Jimmy Collinson
- Hugs 'n kissess - Helen Stubbings
- Bombshell Coffee - Scott Poke
- Ireland Genetics - Bernard Eivers
- Sticky Balsamic - Lea Priest
- Little Devil Donuts - Ann Lifshen
- ForestWorks, Mariana Hein
- Xtreme Products, Louis Kennard

Apologies with written feedback:

Davo's Fencing Clip, Nicole Davidson	The courier parcel pick up service needs to be better publicised. Our products are quite hefty and many of our customers balked at making purchases thinking they needed to carry them, until we pointed out the pick up service. Regular announcements would alleviate the issue.
Makers Mark Equine, Sharon White	I would like to express appreciation for an extremely well run, friendly and extensive AGFEST. Your event is truly an outstanding 'world event'. Congratulations. Makers Mark Equine feels privileged to have been a very small part
Tassie Fudge, Trish Hepburn	Thank you for the invite but unfortunately the date clashes with the Campbell Town show so I will not be able to attend. I would like to compliment the Agfest team on how well organised the event was and how friendly and helpful all the team were. My only suggestion would be that the PA system needs some adjustment as I could not hear any of the announcements made in the Pavilion H. Tasmania is very lucky to have such an event as Agfest so once again many thanks for all your hard work.
Timeless Toys, Clare Wors	We would like to say that we enjoyed attending Agfest again this year and except for Thursday were pleasantly pleased with the weather. Sunshine always makes us smile. Congratulations on a job well done We look forward to visiting Tasmania and attending Agfest again next year (2020) and as usual spending time after Agfest to explore the rest of Tasmania and meet up with family and friends.

<p>Dolly Designs, Roslyn Briggs</p>	<p>Agfest was again wonderful for me and the target group the children, I did appreciate the great site F03 that was given to me the venue and the lighting was very good. if successful I will ask again for this site. Best of luck for the next year and thank you to all your great volunteers always there to help us</p>
<p>ENJO, Brendon Moore</p>	<p>I thought everything went really well though. I was a bit disappointed we were placed right next to the other cleaning company Norwex but we managed OK</p>
<p>Seattle Services, Jeremy Lambert</p>	<p>Thank-you again to the organisers of Agfest it really is a fantastic Tasmanian event and extremely well run. Unfortunately for a long standing company like ours who has only missed a couple of years, we remember the "glory" years when everything was different and Agfest was almost our primary sales event. I used to think that Agfest should change to better serve the original target audience Farmers as I thought that this target customer has been alienated by the success of Agfest. I now no longer hold this view, but I think I have an idea (you are already probably working on it) that would help every Agfest customer. The Agfest Navigation App - Highlight relevant sites and might even work out possible route options (depending on where you enter) I think a app or a website program might really help farmers in particular plan a really good Agfest visit Eg you enter/select into the App/Program the sites you are interested in Irrigation / Tractors / Tools Maybe prints out a map with the sites highlighted, or a site list specific to them that they can cross off. I know I find the prospect of trying to find my way around the site a bit daunting. Once developed it could even be used for other events like this around the country or globe??</p>
<p>DairyTas, Linda Hansen</p>	<p>I would like to congratulate the Rural Youth Agfest team on running another well organised even, it is a credit to you all. And as this was my first year co-ordinating the Dairy Pavilion, I would like to thank Selena Flanagan immensely for holding my hand and patiently answering all my questions over the past few months. One of the big highlights for myself was driving out on the Saturday night and passing all the exuberant Agfest team who were in high spirits and full of energy. Keep up the good work.</p>

Anvers Confectionery, Sonia Shearer	Please pass on our apologies and again thank you for a great 2019 Agfest and we look forward to being part of the 2020 program
Gokotta Kids, Andrew and Melissa Hill	We would like to say a huge thank you for the honour of being a part of AGFEST 2019. It was by far one of the best events we have held our stall at. Very well organised & all the staff were friendly & helpful.
Launceston Christian School, Kate Gill	We had a great year and wish to acknowledge the hard work put in by Rural Youth members to organise such a great event.
	<p>We took the punt and were outside of the unique taste pavilion under the advice that there was going to be an improved layout and seating/shelter for people. Obviously outside at AGFEST is always a risk, but we wanted to be proactive in supporting change of this area because it has become a bit stale and repetitive over our years of participation.</p> <p>The outside stalls layout and organisation was unfortunately as bad as I have experienced at an event. To the point stall holders are crying or threatening to pack up before the even starts... It doesn't get any worse than that.</p> <p>I would suggest a site map be made available to stallholders well ahead of time and a scale outline of where and what is positioned inside and outside of the pavilion. If someone from the committee has an opportunity to do to Tasmanian Craft Fair in Deloraine and look at what they do with outside stalls near the basketball stadium with a massive marquee just with tables and chairs. The weather at that time of year (early Nov) is comparable to what we get at Carrick in May. They deal with similar mass numbers over a relatively short lunchtime and a similar number of stalls... perhaps not the number of patrons I would imagine.</p> <p>We still had a relatively successful event and will most likely continue to apply to attend next year as well. Perhaps those outside are switched to inside spots for next year? We would love to see some improvements with that space to accommodate the main eating/drinking location on site.</p>
Spreyton Cider Co, Damien Viney	
Sweet & Sour Tasmania - Ian Enniss	I would like to congratulate the committee on another fantastic Agfest event. We unfortunately missed out in 2018 however it was great to be a part of it again in 2019. It's always rewarding when your customers look for you and comment on how neat the stall looks and our approach to selling. Makes it all worthwhile.

LAFM- Teagan Wise	I did want to thank you and the AGFEST committee for all your help and support. I'm looking forward to 2020!
Harrison F-Trucks, Will Wyhoon	We had a great time in Tassie and really believe that attending will be of great benefit to our company. I was happy to find many of the visitors to our site knew about us and the services and products we provide. We would be excited to attend future Agfest Field Days and look forward to the invitation to return.
erra Preta Developments, Karin & Frank Strie	We hope to get another opportunity to attend an AGFEST meeting and would like to express our appreciation to the organising team for coordinating such a great event. Keep up the good work and we hope to see you again in 2020.
Emelda's Shoes, Julie Brown	please pass on that we were very impressed at how professional Agfest is organised and how friendly and helpful the staff/ volunteers were kind regards Julie at Emeldas
BaristaSista, Simone Daly	I would like to thank you and your great team for yet another awesome festival and special thanks to Ethan in the Unique Taste Pavilion. Ethan and his team were fantastic to work with and made a very busy few days not so stressful. Good luck with all the planning for next year and I hope we will see you again in 2020:)

REPORTS

Chairman's Report – Owen Woolley

Good Afternoon All,

Thank you for taking the time out of your busy schedules to attend this debriefing. Your attendance today is quite an import and integral part of our event, your feedback and suggestions is the information we need and use to help guide the future success of our event.

I must remark on how lucky we were with the weather, as you all know Agfest can bring some horrid weather. I think we can all agree the weather was quite generous, the few lead up weeks provided little rain which kept the roads and sites free of mud and disturbance. The only inclement weather being the Thursday night/Friday morning but wasn't enough nor did we have the traffic onsite to make for any big issues or excessive mud.

I know it is a biased comment from me, but I feel Agfest 2019 was a massive success all round, with weather, exhibitors, patrons, committee and volunteers. As we all know, Saturday was massive 28,908 visitors through the gates, making our total visitors numbers for the three days 63,838.



I would like to thank all 728 exhibitors, old and new, for your support in making our event the success it is today, the continued support from exhibitors is the reason we are all here today and Agfest is considered one of the best agricultural field days in the southern hemisphere.

Each year the organising committee select an Official Charity for the event based on the applications we receive. This year we received 13 applicants and over the last 6 years our combined giving to charities is \$12,580. This year Rural Alive and Well Inc. Tasmania were chosen for their work with the mental health and wellbeing programs that focus on suicide prevention by strengthening and supporting resilience, health and wellbeing in rural communities across Tasmania. Each year we give the chosen charity a free 5x10 site and vehicle pass to access the event and this year our preferred

marquee provider Weeding gave them their marquee hire for free. We also donate 50c per ATM transaction from the Agfest ATMs and this year 2091 transaction were processed at the event. I would like to ask Sophie from RAW to come up and accept this cheque for \$1045.50 from the Agfest Committee.

Now to the purpose of today's meeting, we would like some help from you, we are after all the feedback you are willing to provide to us to help figure out what we need to and what we can do better to make life easier and better for all involved.

The information gained from you whether it be in this debrief or by anonymous survey will be taken to our annual brainstorming event, where the committee will discuss and develop plans based on your suggestion and feedback for implementation and development for next year or in the coming few years depending on how larger task is at hand.

Thanks again for your time and consideration towards the success and continuation of one of the state's biggest draw cards and economic drivers, which we have the pleasure of organising.

I would now like to introduce Rhys Mills, Exhibitor Manager.

Exhibitor Manager's Report – Rhys Mills

Firstly, I would like to say a big thank you to all 728 exhibitors for the huge effort that is put into your sites at Agfest as well as the organising before, during and after the event.

As always, our selection committee had a very hard job rotating exhibitors and mixing new companies to best achieve patron movement around the site. This year we received 1026 applications and each year we take a mix of new and returning applicants, so the event doesn't become the same thing each year and to give new companies the opportunity to showcase their products.

Last year we had the new road from eastern car park leading into the Equine Expo and Craft Pavilions to help with patron flow and this year we introduced the new food truck park to North Street between 3rd and 4th Ave to also help with patron flow and this was very successful, food truck park was very busy every time I went to visit and patrons were very happy that we listened to the feedback they provided regarding more choices for food and also more seating.



The Agfest committee achieved a lot in the lead up to Agfest with the site in my opinion looking the best I have seen it, we have had a lot of new fences go up and cleaning up of old trees, shelterbelts and upgrades to the function centre just to name a few.

On the Thursday site awards are judged by an independent panel of judges. This year's site award winning exhibitors are as following:

- Best Small Site - Weber BBQs Better BBQs & More (M10)
- Best Large Site - Total Ag Solutions Tasmania (146)
- Best Ag Machinery Display - Gaffney Machinery Pty Ltd (M29)
- Most Accessible Site - University of Tasmania (612)
- Best Craft Pavilion Exhibit - Just Like Nanny Paula's (H08)
- Best Unique Taste Exhibit - Henry's Ginger Beer (S38-4)
- Best Business & Lifestyle Expo Exhibit - Brew by You (108-2)
- Best Equine Exhibit - Vaughan Irrigators (E10)
- Best Beef Expo Exhibit - Yennel Longhorns (404)

Do we have a representative from University of Tasmania here today? If so please present the Most Accessible Site award

Thank you all for coming remember - If you don't feel comfortable speaking today there is still opportunity to complete a survey or contact us direct either by email or phone.

FEEDBACK FROM THE FLOOR:

Company	Name	Comment & RY Response
APIA	Bram Holland	Great job by the committee, brilliant event.
QPUKC	Julianne Jenkins	Toilets were great, new shade shed.
Salamanca Wool Shop	Cheryl Attenborough	Toilets were great at back, but last year was marked off, this year not, was open to the public, made it difficult to get there and back quickly with members of public using facilities. No lanyards to identify as exhibitors. Thank you for tea and coffee facilities. Owen – we will take this on board, sometimes minor details are missed from one year to the next, will ensure it is cordoned off next year.

Origami Popcards	Carole Taylor	Thanked for adding new toilets
Lighthouse Dumplings	Charles Hookway	Re the Food Truck Park – the layout was strange, vans in front of others. Owen – feedback received that a horseshoe would be the best way for it to work – will for next year.
AgriMachinery	Andrew Leighton	MoU Ag Dealers in North St – the food truck area was excellent. Shout out for site managers who get there early, look at costs as part of the application process – spending money on passes etc, would be nice to get something included, there are a lot of additional costs, as well as adding in freight from mainland. Look at including passes in site fee cost. From a site perspective – always excellent, including cranes available etc. Make everything clear to exhibitors as they arrive on site. Owen – information is in the exhibitors handbook, quite clearly stated. OHS regs etc. Passes etc – we can certainly look at. Selena – advised vehicles passes used to be included in site fees, but was not fair, so took out, and user pays. Freight passes now available as well.
Richardsons Harley Davidson	Lindelle Banks	Just a thought – when booking the site, can we choose car pass or individual passes to suit the needs of individual exhibitors. Selena confirmed this is already in the application system.
Youngtown Rotary	Chris Westlake	Re the application for caterers, can there be a water delivery option? Bit of confusion, asked at office, had to fill out online? For our guys would also be easier as well. Leo from Shred Burgers mentioned that he did complete a form when putting the application in. Selena confirmed this.

MAST	Ian Ross	<p>Representative from the Marine Precinct – feedback from all those involved, was absolutely excellent, the site looked terrific. Everything went smoothly, hoping the precinct might become a drawcard. Re the smaller guys, bringing boats back and forth on the highway, had to drop boats in carpark, as access not available after hours. Saturday – is it a possibility to shut the site an hour earlier, or extending access for an additional hour after 6pm. What about Sunday opening? Very happy with how it all worked. Owen – four day event not likely.</p> <p>Jake – re the access to the site after hours – at short notice it is quite hard to open site, we have strict security rules. Phone calls in the months prior work best, so we can plan ahead, and work together without breaching our security rules.</p>
Life Without Barriers	Tony Crothers	<p>Appreciated the opportunity to be there, thank you to Agfest, as well as all the exhibitors, who bring the crowd in, this is a marketing exercise for them. Possible foster carers – enquiries that wouldn't be received throughout the rest of the year</p>
Richardsons Harley Davidson	Simon Hryczyn	<p>After 3pm, access in is only by the back road – would be ideal to have an additional lane, perhaps reclaim farmland to allow access. With stock being dropped off, it is a long way to drive. Could this be considered? Owen – on the radar, whether it is a possibility is another question.</p>
Youngtown Rotary	Chris Westlake	<p>Been coming since year dot, this year traffic management was the best it has ever been. Owen – we certainly try, good to hear.</p>

<p>Shred Burgers</p>	<p>Leo Miller</p>	<p>Situated in the food truck park, van plus Unique Taste site – we covered the van park already, horseshoe would be better. Feedback was good from public. UT site was good, fridge trailers x 2 didn't work. People's stock was being moved around, space issues. Festivals get Toll to bring in 2 trucks, manned by Toll staff – exhibitors collect their product from the staff, works well. Covered in the fee obviously, user pays system. Also banning people from putting soft drinks in there, or have a limit. Layout change in Unique Taste at the last minute - are there discussions on how that went, are the seating areas going to the sides? Owen – re the shade shelters, will be looking at that moving forward as to whether they are moved to the side, or one to the picnic area, to give a bit more room around it. Leo – our large banners visibility was reduced by the shelters, sales are reduced. Funneling effect. Suggest move to the sides, both of them, not much point in moving just one, then have an open space in the middle. Discussion ensued, hard to please everybody. Owen – definitely on the list, to go to brainstorming for discussion.</p>
<p>Yennel Longhorns</p>	<p>John Hoare</p>	<p>Livestream sent back to America – they couldn't believe it was a volunteer organisation running such an event, they have paid people over there, and doesn't go as smoothly as it does here. Looked at the figures, the volunteers that run Agfest, break it down, it is absolutely incredible what RY do. Couple of things – finding a lot of children/young adults with disabilities, autism etc really attracted to the animals, particularly the calf. Is there scope to develop this, seems to be a calming influence, on the children, and then the parents. Other thing – the bullocks weren't there this year, a lot of people coming through Beef exhibit enquiring about if the bullocks were there? Young and old.</p>

<p>Cont.. Yennel Longhorns</p>		<p>Thirdly, we had food as well – issue regarding cans, ie no cans to be sold on site. People can walk on site with whatever they have in their backpack, not policed, alcohol etc. Little boy there, got bitten by a wasp, he had a pop top. Wasps – certain times of the year they are attracted to sweet things, or protein, ie roadkill etc. Agfest – free apples etc, creating a problem as well. Need some sort of balance with vendors regarding cans – may restrict some but they are already coming in. School kids – dropping apples cores etc, need as many bins as possible. Owen – we can't control what people bring in to the site – we say we are can free, but can't police the nature of people either. John – re pests – do we do pre-eradication of mice, a lot of mice around this year. Jake yes we do – site wide. Apparently, this year there are a lot of mice around, statewide, but we do our best with the pest control program in place.</p>
<p>Total Ag Tas</p>	<p>Natalie Layton</p>	<p>Thank you for Large Site Prize – in pride of place, this is a very big event for them, has spoken to Selena re site location. Further discussions to be had re that prior to next year. Great job, immense pressure to make everybody happy – such a hard task, never going to happen, but you do it in a way that it doesn't cause any detriment to anyone. Thank you once again, you do a great job. Here here from the rest of the room.</p>
<p>Woolworths</p>	<p>Wesley Polden</p>	<p>Team came down from Sydney this year – absolutely blown away, they go to many Rural Events and still blown away by Agfest. With regards to giveaway apples, happy to put a sign up requesting they be disposed of properly. Reiterated again how blown away the team was. Proud to be sponsor of Equine area.</p>

<p>Salamanca Wool Shop</p>	<p>Cheryl Attenborough</p>	<p>Wishlist – come back from being interstate, everywhere they went, was free WiFi – is there something that could be done for future. Selena – have approached provider, estimated cost would be \$20,000. Difficult for stallholders, with internet dropouts – what about that? Selena – talked about Telstra cow, is monitored the whole time. Weren't informed of any dropouts during this year.</p>
<p>Origami Popcards</p>	<p>Carole Taylor</p>	<p>Were there any more ATMs? Owen – no same amount. Selena – feedback from patrons, a lot requesting why all site holders don't have eftpos facilities. Asked for feedback from room:</p> <ul style="list-style-type: none"> • Eftpos costs money- need to charge customer each time. • Many would rather receive cash, no tax to be paid. Possible reason? • Convenience – quicker to take cash than processing an eftpos transaction. • Percentage calculations for fees etc too hard, time consuming. • Small business craftsperson may only do 2 events per year, not worth paying for eftpos all year for only 2 events. • Possibility of short term eftpos hire? • Those that don't have eftpos available have a sign stating CASH ONLY. • Noted that sales do increase when eftpos is offered. • Depends on whether you are located close to ATMs or not. • Can't dictate to people how they should operate their business, but perhaps if not offering eftpos, a sign is a requirement. •
<p>Rural Alive and Well</p>	<p>Sophie Kelly</p>	<p>Positive note – shout out to Dylan and the communications team, did a fantastic job. Dylan on the phone, Owen doing the knitting, really appreciated, well done. Live feeds were fabulous.</p>

TasWater	Louise Lieschke	First year, nobody had done it before so was trial and error. Initial site map showed one and a half sites, when we got there, the bit next to us was allocated to someone else. Rhys – should have been a line there. Initial maps showed without line. Saturday – bin in front of site didn't get emptied at all, was full by 10am. Owen – feedback has been received - Physically difficult to keep up with the volume going through the bins, to look at for next year to see if different placement will help with this. Natalie (Total Ag Tas) they did a really good job considering, as some of those bins could be guaranteed that were filled by exhibitor alone, let alone patrons.
DLM Machinery	Dave Morrison	After the rains on the Thursday, still a lot of water on the sides of the road, made it a bit mushy – can this be improved? Owen – not really, has improved greatly over the past 10 years, but is an agricultural field days. Bram – the RY volunteers are doing a great job, noticed they had their cart there fixing any spot they saw.
St Johns Ambulance	Darren Cooper	Don't know what you guys have done – this is one of the best events ever. Expected to have the van sliding around, walking in mud. The site was amazing, not as many incidents as 20 years ago. You should be really proud, fantastic. Dry for the ambulances, procedures in place already in case it was waterlogged. Traffic guys were fantastic – thought he would be late leaving town at quarter past 7, had time for a coffee, cut down the amount of hours allocated to put in to Agfest. Proud, fantastic job.
Yennel Longhorns	John Hoare	Whatever the traffic guys are on, can you bottle it, some of the exhibitors could do with some by the Saturday. Was great to see.

DPIPWE	Sarah Campbell	No issues, been coming many years. Smoothly run, information is always there, questions always answered really quickly. Forklifts etc. Well done guys, really great job.
Frontier Tasmania	Rhett Panizza	Site is near the front gate, on the Saturday night packing up – one of the RY guys, getting everyone to sound their horn. Loved it.
King Trailers and Caravans	Greg Gard	<p>Been coming for many years, had the best Agfest ever this time – big thank you as we take up a lot of room. Good to go in while the marquees are going up so out of the way before set up week. Traffic – Oaks Rd to Carrick, no policemen there this year, which let us down a bit. Southern exhibitors car park, fairly tight, for the number of exhibitors in that area for the number of exhibitors – stretch a bit further for more room?</p> <p>Jake – unfortunately we don't have the room, strategically parking where possible, we are on the edge of our land, wastewater infrastructure further up, and Unique Taste as well, so not much room to move. Greg – when applications come in, people are ordering stock 6 months in advance, and if you then don't get a site, you have a lot of stock to hold over the winter – can you work with the exhibitors. Lucky we got a cancellation site, which will carry the company through winter.</p> <p>Owen – long list of people applying, gets overwhelming – we try our best to please everyone. Selena – we did reduce a lot of the larger sites, to try and accommodate people that missed out. Working with those industries and trying our best to ensure that as many companies as possible have representation at Agfest.</p>
Total Ag Tas	Natalie Layton	Just with regards to the Army – always happy to help with loading and unloading, please pass on to them how helpful they were, made life easier.



Videos from the event played to attendees

The 2019 minutes of Exhibitors Meeting will be available on the website www.agfest.com.au/meetings in the next 30 days. Application for 2020 will open on the 1st October and close on the 1st December. Exhibitors who have previously applied for a site will automatically be sent their login details on the 1st October, please let us know if your email address changes.

Owen thanked everyone for attending and for their feedback, which is valuable to us when we plan for next year's event and planning for the future.

Meeting closed at 4.22pm.

